YONGHENG

勇恒国际贸易有限公司

YONGHENG INTERNATIONAL TRADING CO., LTD.

SUSTAINABLE SOLUTIONS

可持续解决方案














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WHO WE ARE?
我们是谁?

CONSTANCY
坚定不移

We appreciate the opportunity to introduce our company Yongheng International Trading Co., Ltd. founded on May 2013 as a Hong Kong and China mainland company based on fast growing One-stop global sourcing and supply chain management solutions provider.

Yongheng International Trading Co., Ltd. is a diversified business group dedicated to the dynamics of creating a global corporation.

Our global sourcing professional networks always focus on ensuring the quality and on time delivery of Products and services to our clients to shape our identity with our slogan

”committed to better services”

我们非常荣幸的有机会介绍我们的公司——勇恒国际贸易有限公司，该公司成立于2013年5月，是一家香港和中国大陆的公司，基于快速增长的一站式全球采购和供应链管理解决方案提供商。勇恒国际贸易有限公司是一个多元化的商业集团，致力于建立一个全球性的公司。我们的全球采购专业网络始终专注于确保产品的质量和向客户提供优质的产品和服务，以塑造我们的品牌，我们的口号是“致力于提供更好的服务”。

我们不仅仅是普通的能源公司
WE ARE MORE THAN YOUR AVERAGE ENERGY COMPANY



WHAT WE DO?
我们做些什么?

MISSION
使命

Provide energy solutions, energy solutions to service providers and physical suppliers covering logistics, finance and risk management.
Yongheng International and our engineer team deliver projects such as high and low voltage generation, substations, thermal power plant and power distribution systems.
Challenge each other and always raise the bar for an outstanding and evolving performance, as well as build on the competencies of each talent in every team.
We strive to be their leading state-of-the-art, value added supply chain management partner.

为供应商和实体供应商提供包括物流、财务及风险管理等的能源解决方案和服务。
在我们勇恒旗下强大优秀团队工程师带领下，主要提供高、低压发电、变电站、热电厂和配电系统等项目。
我们的优势是，不断借鉴和迎接挑战，达到提高团队的技术能力和创新的标准。
我们力争成为他们最先进的、最具增值性的供应链管理合作伙伴。

WHAT WE SEE?
我们怎么看?

VISION
视野

Striving for success, seeking to be leaders in our entire business categories.
Enrich the national development process through our high abilities and experience by focusing on the development of products and technologies that benchmark our vision Up-Stream, mid-Stream and Down-Stream to reach our targets.

努力追求成功，成为行业的领导者。
通过我们的高水平能力和丰富经验，专注于产品和技术的开发来丰富我们的研发过程，而这些产品和技术是我们实现目标的基准。





THE CHAIRMAN AND HIS MESSAGE

ENG. MAHMOUD KROUMA

公司总裁&工程师:穆罕穆德•克鲁玛

Here at YONGHENG your privacy is important to us. In response to the European Union's General Data Protection Regulation (GDPR), since its inception in 2013, Yongheng International Trading Co., Ltd. has been penetrating investments that are highly attractive, well growing and evolving sectors in the Middle East & the Gulf Region such as energy power plant, transmission power cables, Telecommunications and building materials and equipment's, steel industry and steel processing materials.

Nowadays, we are committed to provide solutions and provide Oil & Gas fields equipment's supplies.

Always we are focusing on Solar Energy and water solutions as well as water treatments.

Our strength comes from diversified capabilities and experience across different zones and we deploy our expertise and relations with our proficient partners in order to deliver immense benefits and returns to all stakeholders.

为响应欧盟一般数据保护法规(GDPR)，我们以尊重和保护客户隐私为首要宗旨。勇恒国际贸易有限公司自2013年成立以来，凭借公司敏锐的洞察力，逐渐在中东和海湾地区的能源发电厂、输电电缆、电信、建筑材料和设备、钢铁工业和钢铁加工材料等领域一直有良好的稳定的快速发展。

今天，我们更致力于提供石油，天然气等的解决方案和设备的供应。

同时我们也专注于太阳能、水处理和系统解决方案。我们的优势来自于不同区域的不同团队能力和经验的整合，希望在我们经验丰富的优秀团队的共同努力下，能为客户带来巨大的利益和回报。

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TAKE PHYSICAL POSITION

PURCHASE | BLEND | STORAGE

We have existing relationships with vendors and world class energy traders that supply our operations.
Our supplies are straight run and components that we blend to required specifications.
We take scalable term storage as required by demand within the regions where we operate.
While we do hold products in storage, we only do so to fulfill requirements and rather focus on turnaround times.
Short and sharp is our current position on physical exposure.

HEDGE

RISK MANAGEMENT

While we have seen oil recovers from the last two years, the forward curve, at least on the first quarter of 2019, remain to be biased as bearish.
The global oil glut has not just affected prices but has severely affected the profitability of the global oil industry.
This is why at YONGHENG energy division we cover our exposures by taking position on paper commodities, thereby mitigating volatility risk down to basis risk.

OPERATIONS

TRANSPORT | FREIGHT | INSURANCE

At YONGHENG Energy Division, we have a professional team that covers the entire supply operation.
We assist in chartering, pre supply, post supply, voyage operations, financing, LC compliance, coordination between vessel, agency, tank, customs clearing, and discharge at destination port.
Our operations including the people, vessel, and the product we move around are all covered by insurance.



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石油产品
PETROLEUM PRODUCTS



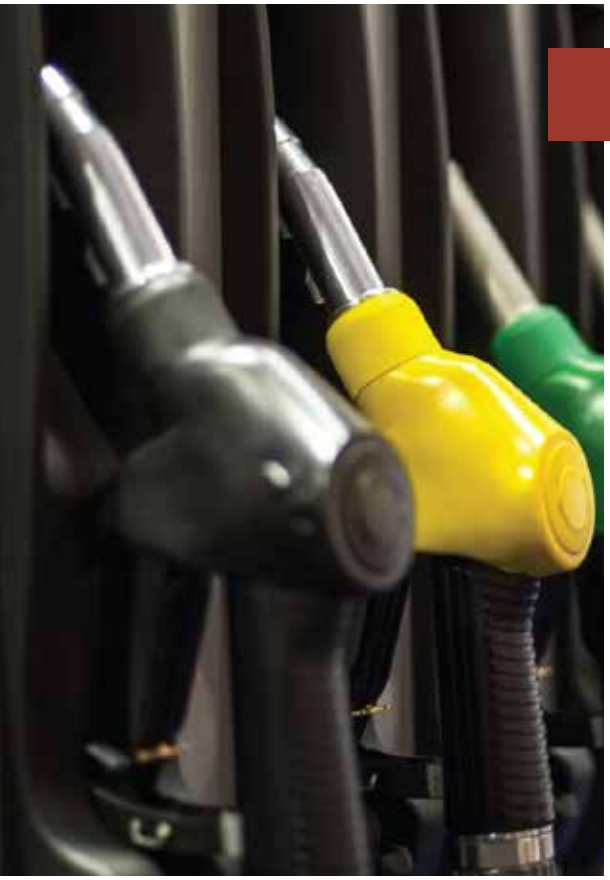








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GASOIL 汽油

A middle distillate and form of heating oil use primarily in heating and air-conditioning systems.
One of the most actively traded oil products, gasoil is the underlying in a key International Petroleum Exchange (IPE) futures contract.
In refining terms, gasoil comes between fuel oil and the lighter products such as naphtha and gasoline.
In its broader definition, it covers the oil products used for diesel automotive fuel.
We offer a wide range of gasoil varying from 10 ppm Sulphur to 10,000 ppm.

汽油是一种中间馏分和加热油的形式，主要在燃油和空调系统中使用。
作为交易最频繁的石油产品之一，汽油是国际石油交易所(IPE)期货合约的基础。
就炼油而言，汽油介于燃料油和轻质油(如石脑油和汽油)之间。
广义上讲，它包括用于生产柴油汽车燃料的油品。
我们提供从10ppm到10000ppm的各种各样的汽油。

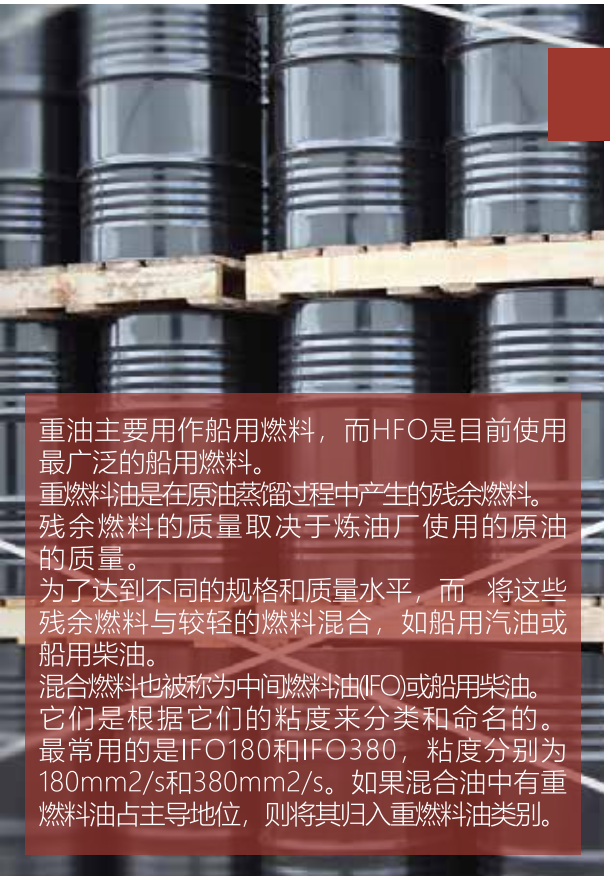
BITUMEN 沥青



Bitumen, also known as asphalt in the United States, is a substance that forms through the distillation of crude oil. It has Water proofing and adhesive properties.
Bitumen production through distillation removes lighter crude oil components, such as gasoline and diesel, leaving the “heavier” bitumen behind.
The producer often refines it several times to improve its grade.
Bitumen can also occur in nature: Deposits of naturally occurring bitumen form at the bottom of ancient lakes, where prehistoric organisms have since Decayed and have been subjected to heat and pressure.

沥青，Bitumen，在美国被称为asphalt,是一种通过原油分解而形成的物质。具有良好的防水和粘接性能。
通过蒸馏生产，除去了较轻的原油成分，如汽油和柴油，留下了“较重”的沥青。
生产商常常进行几次精炼以提高沥青品级。沥青也可以在自然界中存在:天然形成的沥青沉积物形成于古代湖泊的底部，史前的生物腐烂，并受到热和压力，自然形成。

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FUEL OIL 燃油

重油主要用作船用燃料，而HFO是目前使用最广泛的船用燃料。
重燃料油是在原油蒸馏过程中产生的残余燃料。
残余燃料的质量取决于炼油厂使用的原油的质量。
为了达到不同的规格和质量水平，而 将这些残余燃料与较轻的燃料混合，如船用汽油或船用柴油。
混合燃料也被称为中间燃料油(IFO)或船用柴油。
它们是根据它们的粘度来分类和命名的。
最常用的是IFO180和IFO380，粘度分别为180mm2/s和380mm2/s。如果混合油中有重燃料油占主导地位，则将其归入重燃料油类别。

Heavy fuel oils are mainly used as marine fuel, and HFO is the most widely used marine fuel at this time.
Heavy fuel oil is a residual fuel incurred during the distillation of crude oil.
The quality of the residual fuel depends on the quality of the crude oil used in the refinery.
To achieve various specifications and quality levels, these residual fuels are blended with lighter fuels such as marine gasoil or marine diesel oil.
The resulting blends are also referred to as intermediate fuel oils (IFO) or marine diesel oil.
They are classified and named according to their viscosity.
The most commonly used types are IFO 180 and IFO 380, with viscositiesof180mm2/s and 380mm2/s, respectively.
If there is a predominance of heavy fuel oil in a blend, it is assigned to the heavy fuel oil category.

AVIATION FUEL 航空燃料



Aviation fuel is a specialized type of petroleum-based fuel used to power aircraft.
It is generally of a higher quality than fuels used in less critical applications, such as heating or road transport, and often contains additives to reduce the risk of icing or explosion due to high temperature, among other properties.
Most current commercial airlines and military aircraft use jet fuel for maximum fuel efficiency and lowest cost. These aircraft account for the vast majority of aviation fuel refined today, which is also used in diesel aircraft engines.

航空燃料是一种专用的以石油为基础的燃料，为飞机提供动力。
它的应用领域较供热和陆路运输更重要，质量要求更高。通常含有添加剂，以减少结冰或高温引发的爆炸风险。
目前大多数商业航空公司和军用航空公司都使用喷气式飞机燃料以获得最高的燃油效率和最低的成本。这些飞机占用了绝大部分航空燃料，也用于柴油机的航空引擎。

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LNG 液化天然气

Liquefied natural gas (LNG) is a composition of methane and some mixture of ethane used to convert natural gas to liquid form for ease and safety of storage transport. It is cooled to approximately -256 degrees Fahrenheit so that it can be transported from countries with a large supply of natural gas to countries that demand more natural gas than they produce.
In its liquid state, natural gas takes up 1/600th of the space, making it much easier to ship and Store when pipeline transport is not feasible.
As world energy consumption increases, experts anticipate that the LNG trade will grow in importance.

液化天然气(LNG)是由甲烷和乙烷的混合物组成，用于将天然气转化为液态，便于安全的储存运输。它被冷却到大约-256华氏度，这样它就可以从天然气供应充足的国家运输到天然气需求量大的国家。液态天然气占空间的1/600，在管道运输不可行的情况下，更易于运输和储存。
随着世界能源消耗的增加，专家们预测液化天然气贸易将会变得越来越重要。

LPG 液化石油气



Liquefied petroleum gas or liquid petroleum gas (LPG or LP gas), also referred to as simply propane or butane, are flammable mixtures of hydrocarbon gases used as Fuel in heating appliances, cooking equipment, and vehicles.
Varieties of LPG bought and sold include mixes that are mostly propane (C3H8), mostly butane (C4H10) and, most commonly, mixes including both propane and butane.

液化石油气(LPG或LP gas)，也简称为丙烷或丁烷，是碳氢化合物气体的可燃混合物，用作加热设备、烹饪设备和车辆的燃料。
买卖的液化石油气品种包括以丙烷(C3H8)、丁烷(C4H10)为主的混合剂，最常见的是丙烷和丁烷混合剂。



TRADING PRESENCE

销售地区

Republic of China, United Arab Emirates, Sultanate of Oman, Kingdom of Saudi Arabia, Republic of the Philippines, United States of America, Republic of Singapore, State of Qatar, Thailand, Hong Kong, Turkey and Vietnam.



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SISTERS COMPANIES
姊妹公司

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EXCELLENCE | QUALITY | TRUST

卓越 | 品质 | 信赖

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